# More than 20 million Americans will have a wart this year...



Let us give you a tip.



## Enhancing your patient's care.

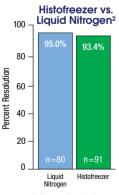
With twenty million annual cases of warts treated by physicians in the U.S., it is important that proven technology is made available at point-of-care. Cryotherapy is considered the gold standard for treating common warts and benign skin lesions. It's safe, effective, and affordable.

Now, you can perform cryosurgery right in your own practice.... quickly and effectively with Histofreezer® Portable Cryosurgical System. This simple, inexpensive, easy-to-use solution lets you treat patients while meeting their demands for your services.

Histofreezer®, an industry leader for over 20 years in portable cryosurgical systems offers you this opportunity and provide such features as:

- Low cost per treatment
- Excellent reimbursement
- · Less than one-minute procedure
- Resolution rates comparable to Liquid Nitrogen<sup>2</sup>

## Histofreezer® has proven clinical performance



Difference % = 1.6% CI 95%: -5.3% a + 8.4%  Histofreezer demonstrated comparable results when compared to liquid nitrogen<sup>2</sup>

# Histofreezer® is non-invasive with quick treatment times

	<b>Treatment Times</b>	
Acrochordon (Skin Tags)	40 seconds	
Actinic Keratosis (Facial)	15 seconds	
Actinic Keratosis (Non-Facial)	40 seconds	
Condyloma Acuminata (Genital Warts)	40 seconds	
Lentigo (Facial)	15 seconds	
Lentigo (Non-Facial)	40 seconds	
Molluscum Contagiosum (MCV)	20 seconds	
Seborrheic Keratosis	40 seconds	
Verruca Plana (Flat Warts)	20 seconds	
Verruca Plantaris (Plantar Warts)	40 seconds	
Verruca Vulgaris (Common Warts)	40 seconds	



Portable Cryosurgical System

### Let Histofreezer® help build your practice.

- Expand your patient services
- Retain treatment reimbursements within your practice
- Minimize patient referrals while maximizing practice resources

The Histofreezer® System is FDA-cleared for 9 indications and is recognized by Medicare, Medicaid and major insurance carriers (see example below).<sup>34</sup>

	СРТ	Non-Facility Medicare	Estimated Level of Reimbursement/Kit	
Indication	Code*	Reimbursement <sup>3</sup>	(36 application)	(70 application)
Acrochordon (Skin Tags)	11200	\$89.48	\$3,221.28	\$6,263.60
Actinic Keratosis	17000	\$83.36	\$3,000.96	\$5,835.20
Common Warts	17110	\$114.32	\$4,115.52	\$8,002.40
Flat Warts	17110	\$114.32	\$4,115.52	\$8,002.40
Genital Warts (Male)	54056	\$145.96	\$5,254.56	\$10,217.20
Genital Warts (Female)	56501	\$134.05	\$4,825.80	\$9,383.50
Lentigo	17110	\$114.32	\$4,115.52	\$8,002.40
Molluscum Contagiosum	17110	\$114.32	\$4,115.52	\$8,002.40
Plantar Warts	17110	\$114.32	\$4,115.52	\$8,002.40
Seborrheic Keratosis	17110	\$114.32	\$4,115.52	\$8,002.40

<sup>\*</sup>The CPT codes listed are represented of the principal codes used for cryotherapeutic treatment for each indication. Additional codes may apply for extensive treatments and multiple lesions. Payments will vary based on geographical location, payor type, facility/non-facility, and other factors. Please consult with your local payor group for specific relimbursement schedules.

## Patient-Friendly and Easy as 1-2-3

Histofreezer is user-friendly and requires just one hand to perform the procedure. Histofreezer ensures better patient compliance and the usage is easy as 1-2-3. Treatment times are listed on the canister — no guessing!



#### CHARGE

Charge the applicator by pressing valve until droplets start to form.



#### **INVERT**

Invert the canister for 15 seconds to achieve optimal freezing temperature.



IMPORTANT: DO NOT PRESS VALVE WHILE THE HISTOFREEZER APPLICATOR IS IN CONTACT WITH PATIENT'S SKIN.<sup>4</sup>

#### APPLY

Apply the frozen applicator to lesion for 15-40 seconds. See Histofreezer Directions for Use for indications and treatment times.



**Portable Cryosurgical System** 

# We offer various Histofreezer® Kits to meet your practice needs.

The Histofreezer® System is available in 4 unique size kits to meet your practice needs.



#### 60M2C+10-Value Kit

- Ideal for high volume practices
- 70-140 treatments\*
- 24–2mm applicators & 46–5mm applicators
- 3-year shelf-life

#### 36F1C-5MM Specialty Kit

- Designed to treat larger lesions or plantar warts
- 36-72 treatments\*
- 36–5mm applicators
- 3-year shelf-life

#### 36M1C-Starter Kit

- Smaller size makes this kit ideal for placing in each exam room
- 36-72 treatments\*
- 12–2mm applicators & 24–5mm applicators
- 3-year shelf-life

#### 40T1C-2MM Specialty Kit

- Designed to treat smaller lesions
- 40-80 treatments\*
- 40–2mm applicators
- 3-year shelf-life



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References: 1) More than 20 million Americans will have a wart this year... a) Henderson, MD etal, Skin-of-Color Epidemiology: A Report of the Most Common Skin Conditions by Race Pediatric Dermatology (b) 1.29, No. 5, 584-589, 2012. b) various additional studies on fille at OraSure Technologies. 2) F. Caballero Martinez, MD, etal. Dermatological cryosurgery in primary care with dimethyl ether propane spary in comparison with liquid nitrogen. Translated from Atencin Primaria, Vol. 18, No. 5, 211-216, 1996. 3) CMS, Physician Fee Schedule accessed at: http://www.cms.gov/Medicare/Medicare-Fee-for-Service-Payment/Physician-Fee-Sched/indch/shim1?redirect-/physicianfee-sched/# 4) Histofreezer\* Portable Cryosurgical System Directons for Use. #3001-2201 (03/10).

<sup>\*</sup> A saturated 2mm applicators stays cold for 90 seconds and a 5mm applicator for 120 seconds. This allows treatment for 1-2 lesions on the same patient.